



ANNUAL GENERAL
MEETING OF
SHAREHOLDERS

APELDOORN, JULY 11, 2017

HCA
HOLLAND COLOURS

AGENDA (1)



1. Opening
2. Report of the Board of Management on the financial year 2016/2017
3. Financial Statements 2016/2017
 - a. Implementation of the remuneration policy in the financial year 2016/2017
 - b. Adoption of the financial statements 2016/2017 (voting item)
4. Reserves and dividend policy
5. Profit and appropriation and dividend
 - a. Adoption of the appropriation of the profit (voting item)
 - b. Adoption of the dividend for the financial year 2016/2017 (voting item)

It is proposed to pay out a dividend of € 3.01 in cash per ordinary share with a nominal value of € 2.27

AGENDA (2)



6. Discharge to the Board of Management (voting item)
7. Discharge to the Supervisory Board (voting item)
8. Composition Supervisory Board
9. Appointment of external Auditor (voting item)
10. Authorization to the Board of Management, subject to the approval of the Supervisory Board, to acquire ordinary shares in the Company on behalf of the Company (voting item)
11. Anyother business
12. Closure

AGENDA

1. Opening



AGENDA

2. Report of the Board of Management on the financial year 2016/2017





OUR PRODUCTS AND MARKETS

HCA
HOLLAND COLOURS



HOLCOBATCH®





COLOR CONCENTRATE FOR e.g. TRANSPARENT BOTTLES

Average particle size:
0.5 mm

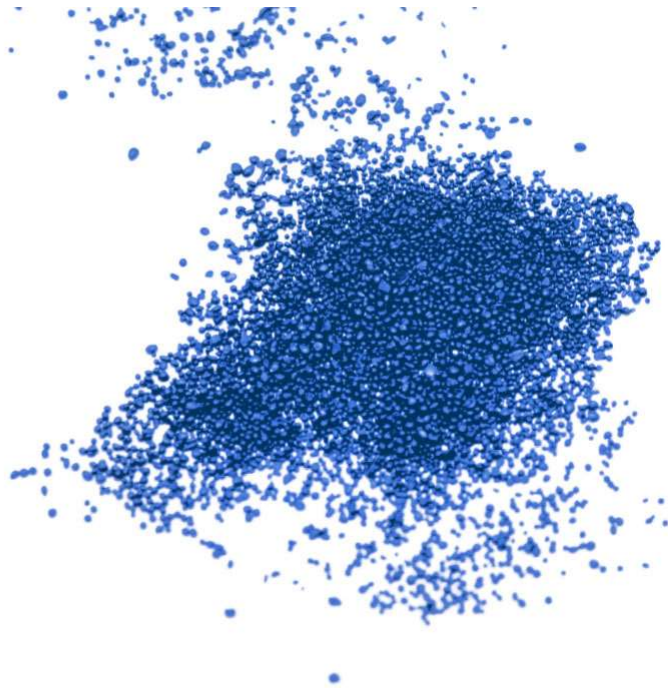
HOLCOBATCH®

HCA
HOLLAND COLOURS



HOLCOBATCH®





COLOR CONCENTRATE
FOR e.g. PVC PIPES
FOR BUILDING AND
CONSTRUCTION
PURPOSES

Average particle size:
0.5 mm

HOLCOBATCH®

HCA
HOLLAND COLOURS



HOLCOPRILL



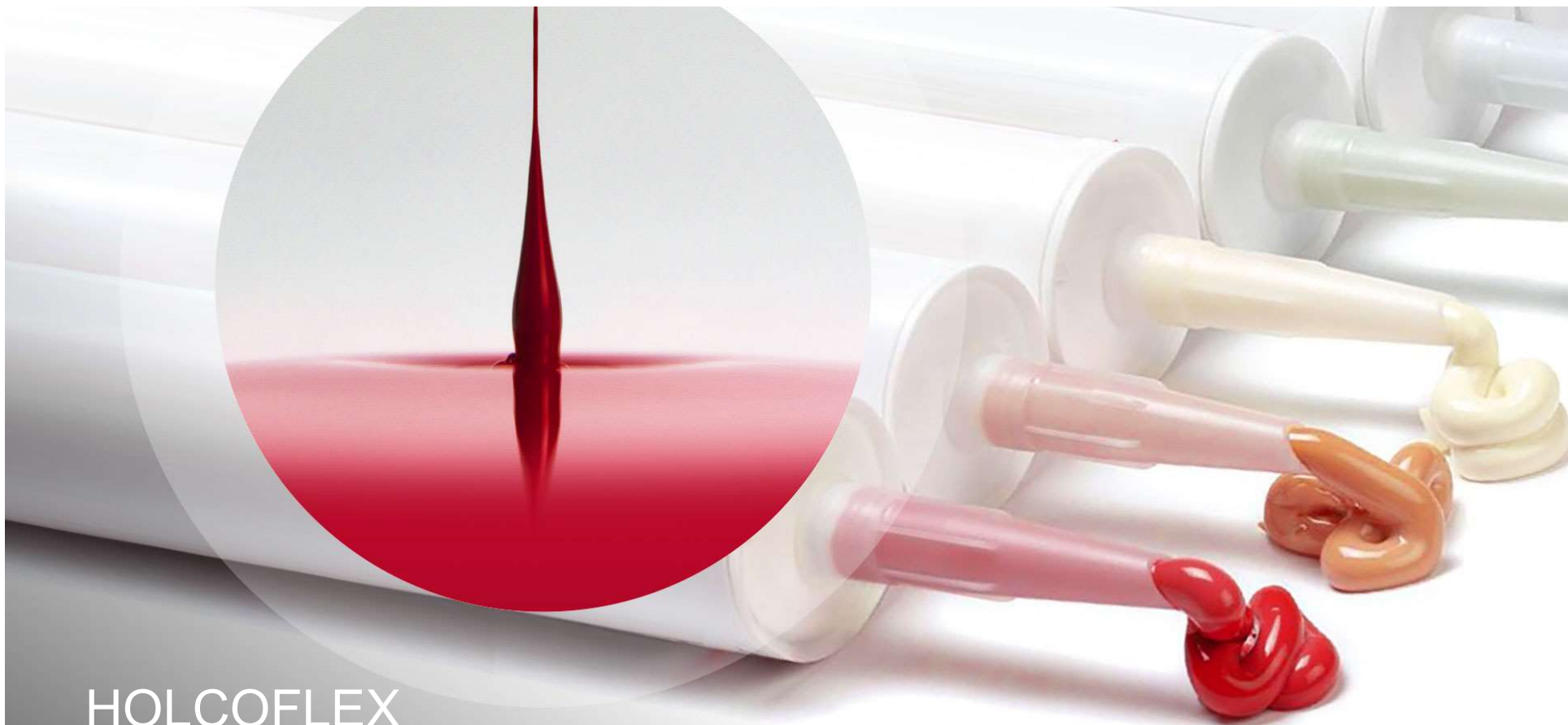


COLOR CONCENTRATE FOR e.g. WINDOW PROFILES

Average particle size:
3 mm

HOLCOPRILL

HCA
HOLLAND COLOURS



HOLCOFLEX
& HOLCOSIL



SILICON PASTE FOR e.g. BUILDING AND CONSTRUCTION

Liquid color concentrate

HOLCOFLEX & HOLCOSIL

HCA
HOLLAND COLOURS



HOLCOMER



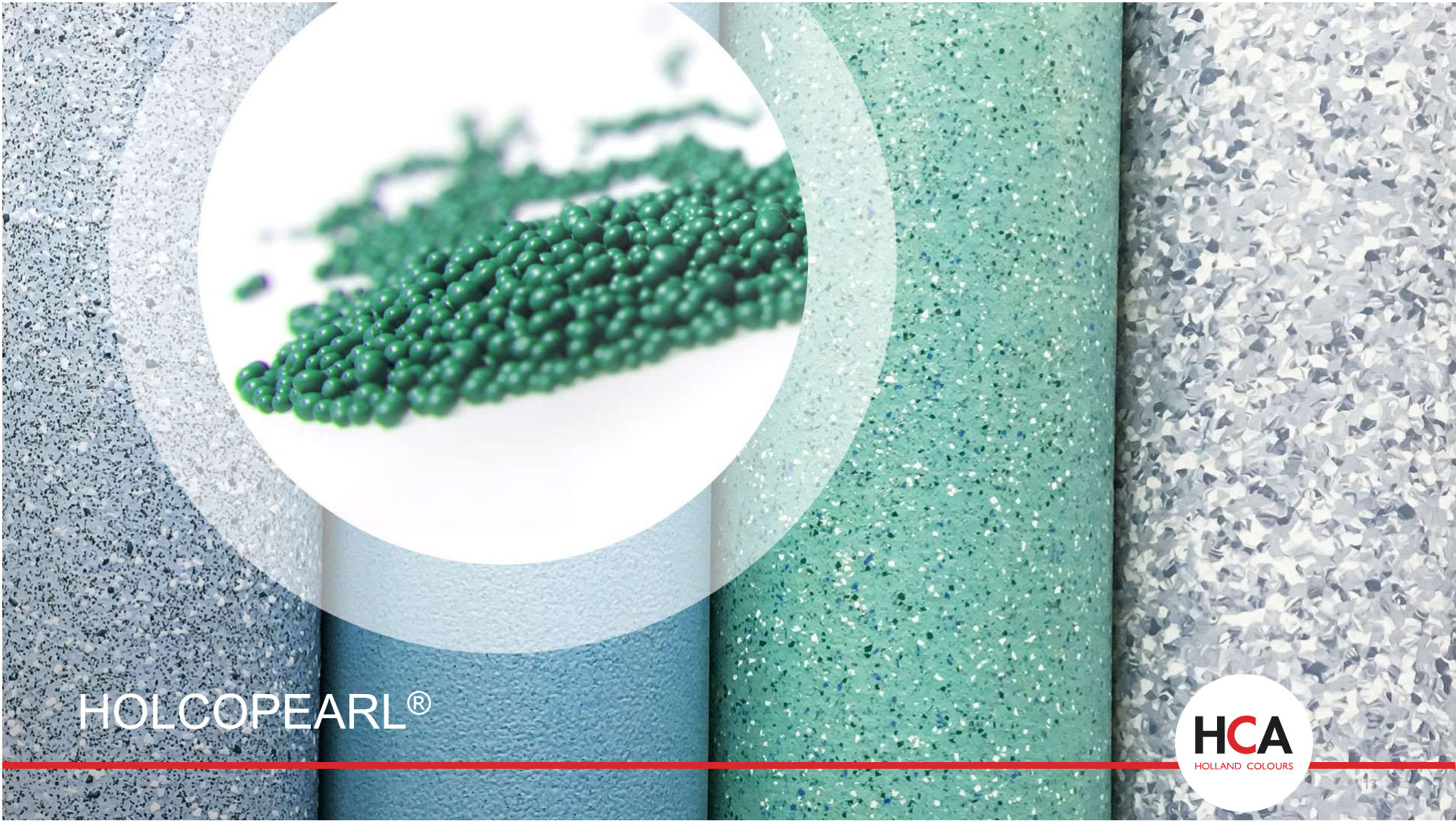


COLOR CONCENTRATE FOR DAIRY PACKAGING

Average particle size:
3 mm

HOLCOMER

HCA
HOLLAND COLOURS



HOLCOPEARL®





COLOR CONCENTRATE FOR e.g. FLOORING, ABS PIPES AND PACKAGING

Average particle size:
3 mm

HOLCOPEARL®

HCA
HOLLAND COLOURS

OUR STRATEGIC DIRECTION

- Defend and grow in Building & Construction
- Defend (PET position) and grow (polyolefines position) in Packaging
- Expand our share in Coatings, Elastomers and Adhesives

DEVELOPMENTS 2016/2017

STRATEGIC OBJECTIVES AND SUSTAINABILITY

- Good development financial targets
- Development in sustainability targets disappointing

STRATEGY UPDATE



	Realization 2016/2017	Realization 2015/2016
Sustainable revenue growth	5.1%	8.0%
Return on Sales > 10%	9.3%	7.8%
Return on Investment (ROI) > 15%	22.7%	20.0%
Operating working-capital as % of net sales < 20%	18.5%	18.1%

STRATEGY UPDATE



	Realization 2016/2017	Realization 2015/2016
Innovation – Index > 10%	6.7%	4.4%
Earnings per share growth > 10%	43%	5%
Solvency ratio > 40%	73%	71%

STRATEGY-UPDATE



Sustainability	Realisation 2016/2017	Trend
Lost time incidents	3	●
CO2 emission per kg	710	●
Waste per kg	838	●

DEVELOPMENTS 2016/2017

OTHER

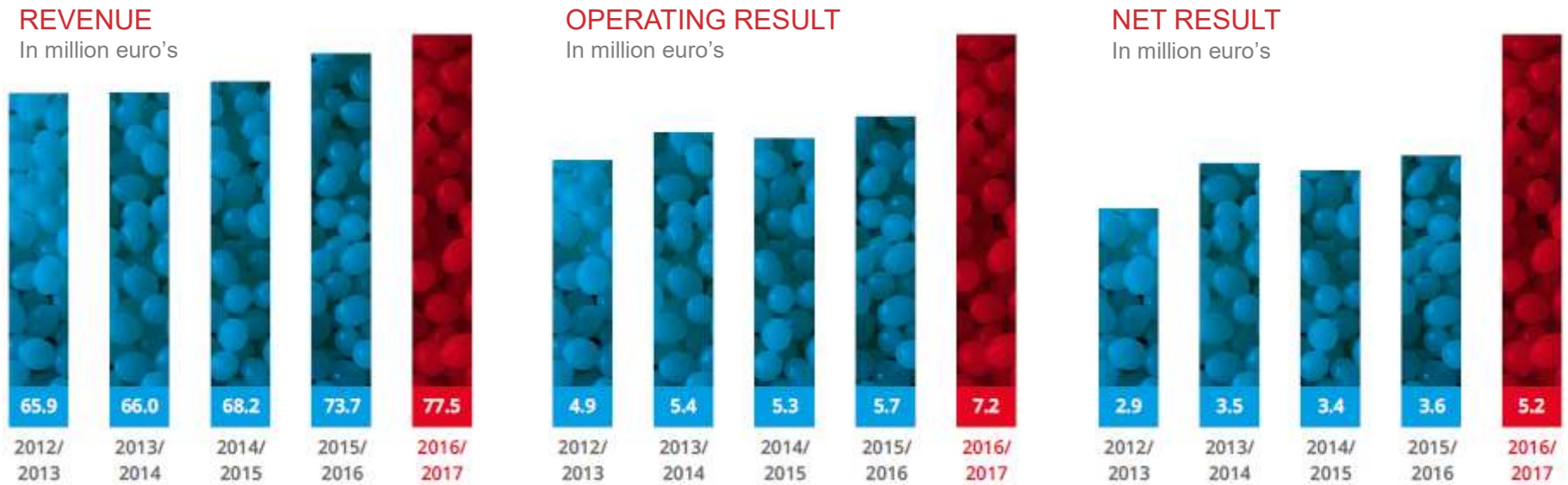
- Closure production and own entity China
- Investments Europe (new product line; upgrade lab)
- Organization developments

DEVELOPMENTS 2016/2017

FINANCIAL RESULTS

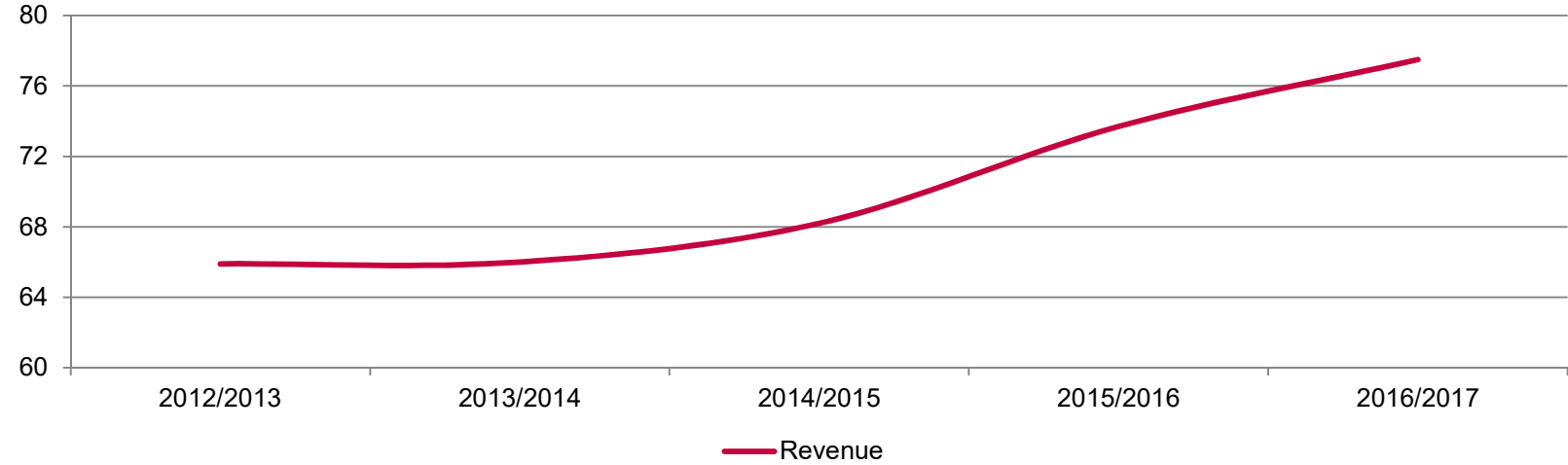
- Further revenue and profit growth
- Further improvement financial ratios

HOLLAND COLOURS GROUP: KEY FIGURES



REVENUE DEVELOPMENT HCA IN EUR MLN

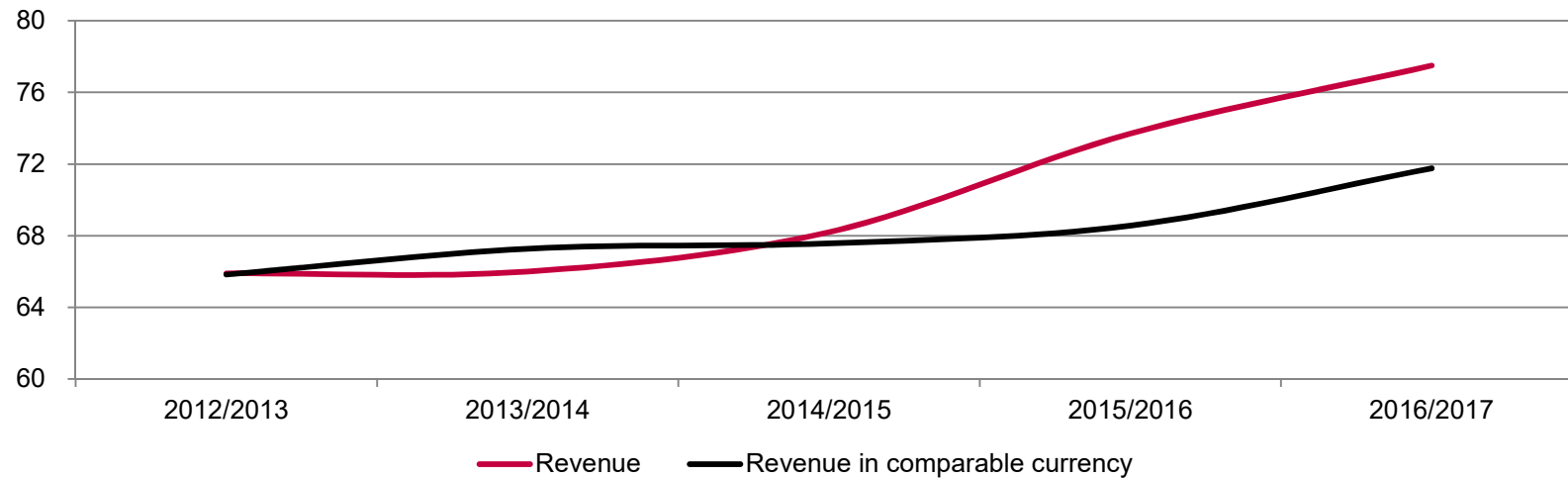
REVENUE



REVENUE DEVELOPMENT EXCL. CURRENCY IMPACT

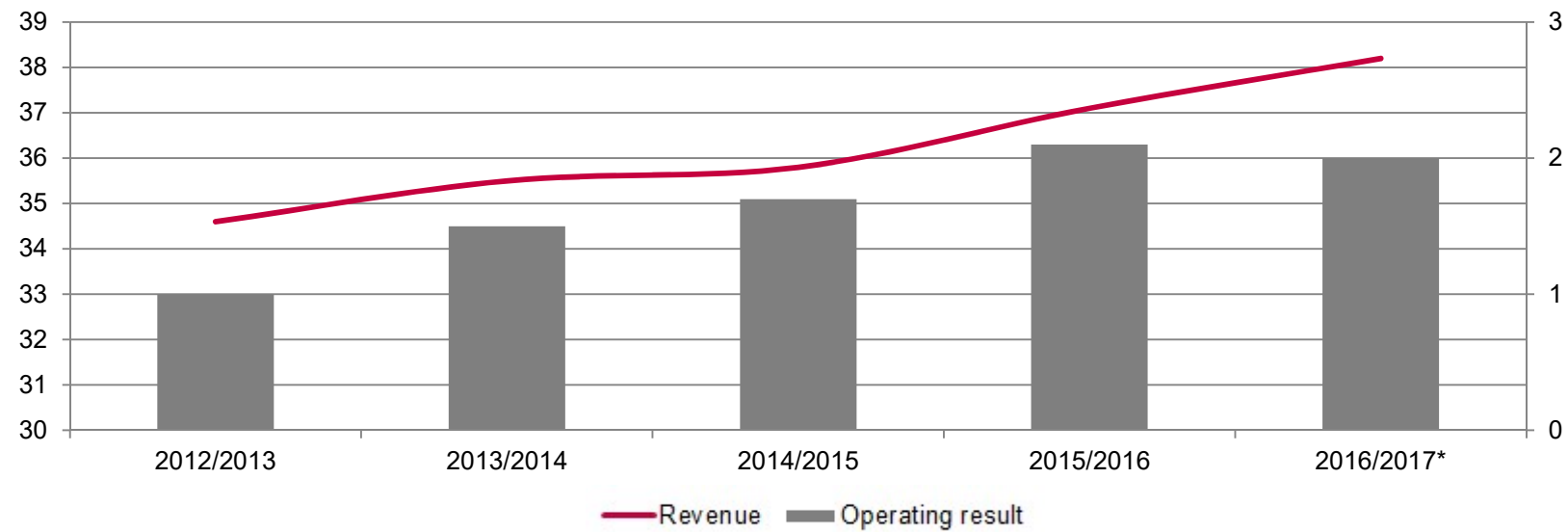
FIXED USD RATE

(reference year 2012/2013)



DIVISION EUROPE

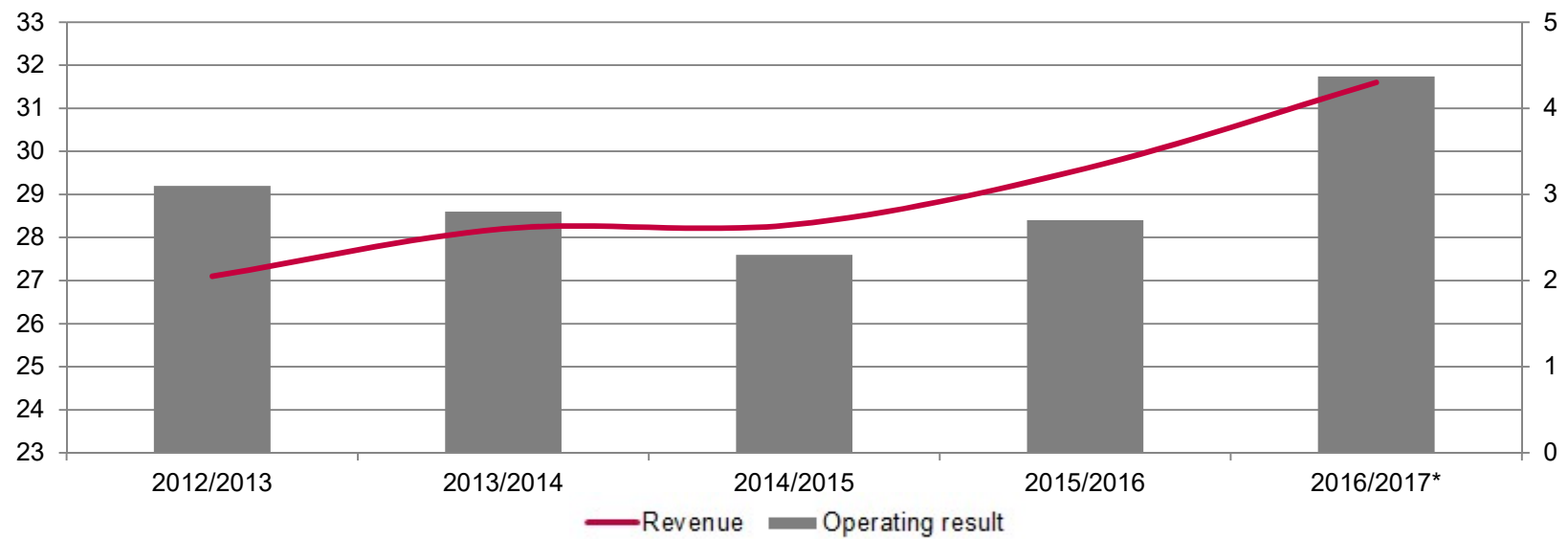
TRENDS IN EUROPE IN MILLION EURO



* The financial figures 2016/2017 are comparable to previous years

DIVISION AMERICAS

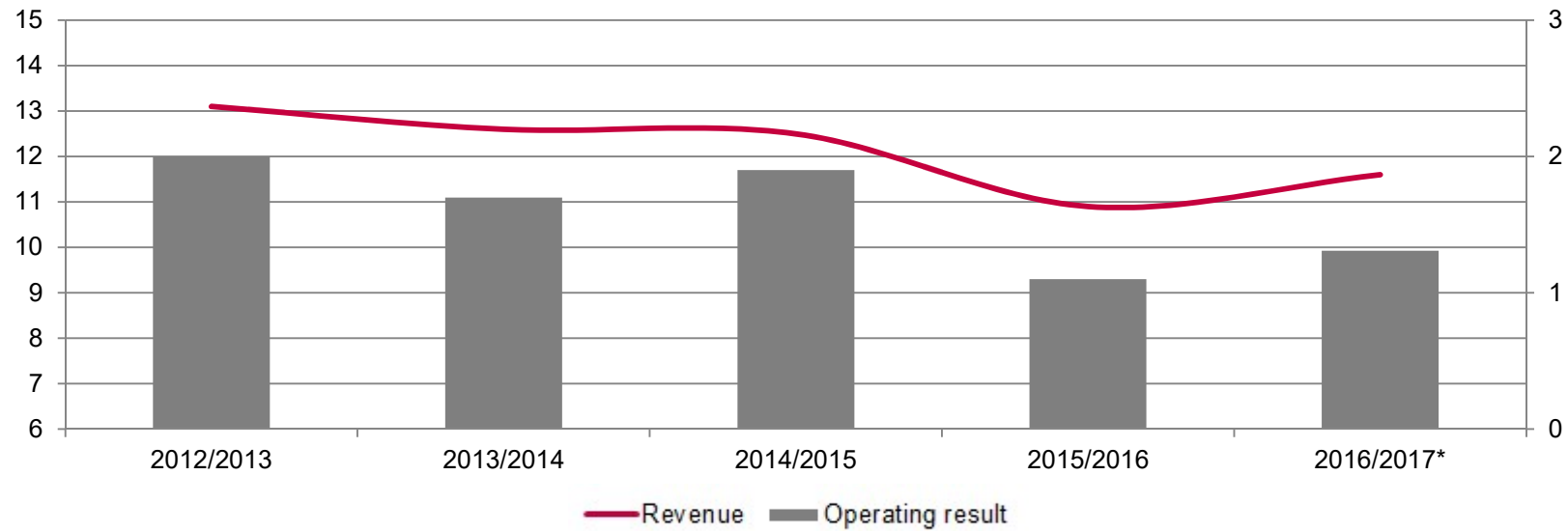
TRENDS IN AMERICAS IN MILLION USD



* The financial figures 2016/2017 are comparable to previous years

DIVISION ASIA

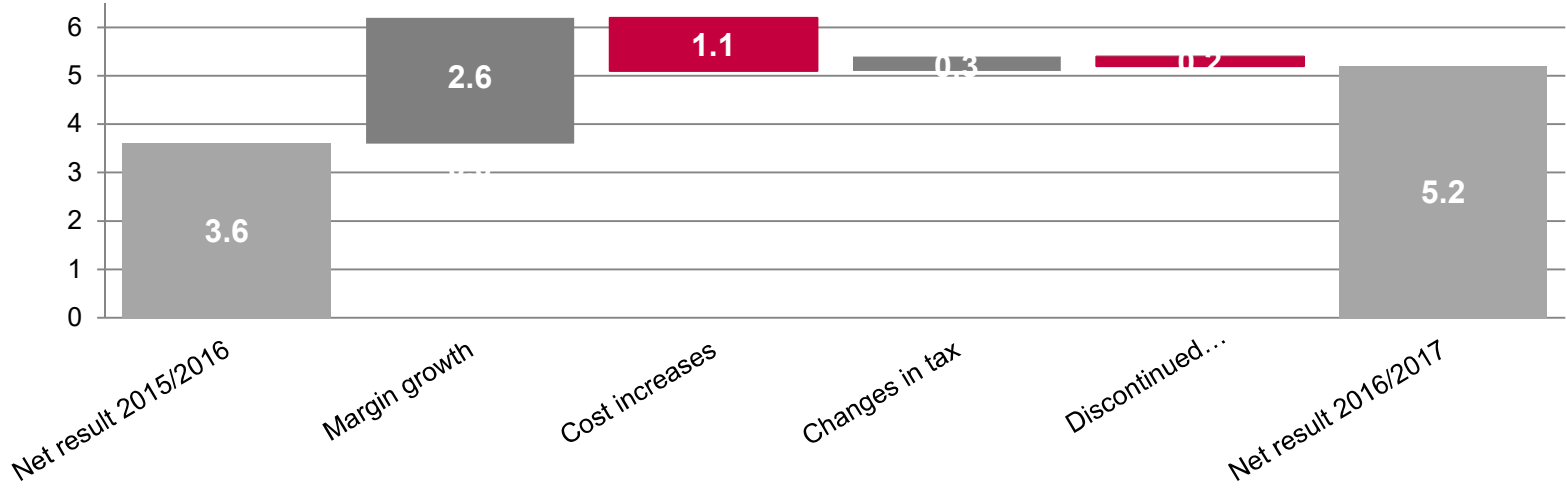
TRENDS IN ASIA IN MILLION USD



* The financial figures 2016/2017 are comparable to previous years

MOVEMENT NET RESULT

IN MILLION EURO



SUMMARY

Looking back

- Autonomous revenue growth continues
- Closure China as an incidental cost
- Costs under control

EXPECTATIONS FOR 2017/2018

- Further revenue growth through strategic focus
- Margin pressure caused by higher raw material costs
- Strengthening the innovation function

AGENDA



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7. Discharge to the Supervisory Board (voting item)



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8. Composition Supervisory Board



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9. Appointment of the external Auditor (voting item)



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11. Any other business



AGENDA

12. Closure



THANK YOU FOR
YOUR VISIT AND
WE HOPE TO
SEE YOU AGAIN!